

## We introduce ourselves

The objective in establishing pro Passivhausfenster GmbH by PHC Franz Freundorfer, Fa Lorber and Fa Menuiserie André in December 2010, was to develop an energy-efficient window of class phA for passive houses.

After certification and CE marking, the window system Smartwin should be ideally produced by innovative window manufacturers with up to 30 employees. At these partner companies the window should be manufactured and introduced into the local market.

Now the cooperation has grown to 12 partners from 8 different countries.

We are proud!



Franz Freundorfer

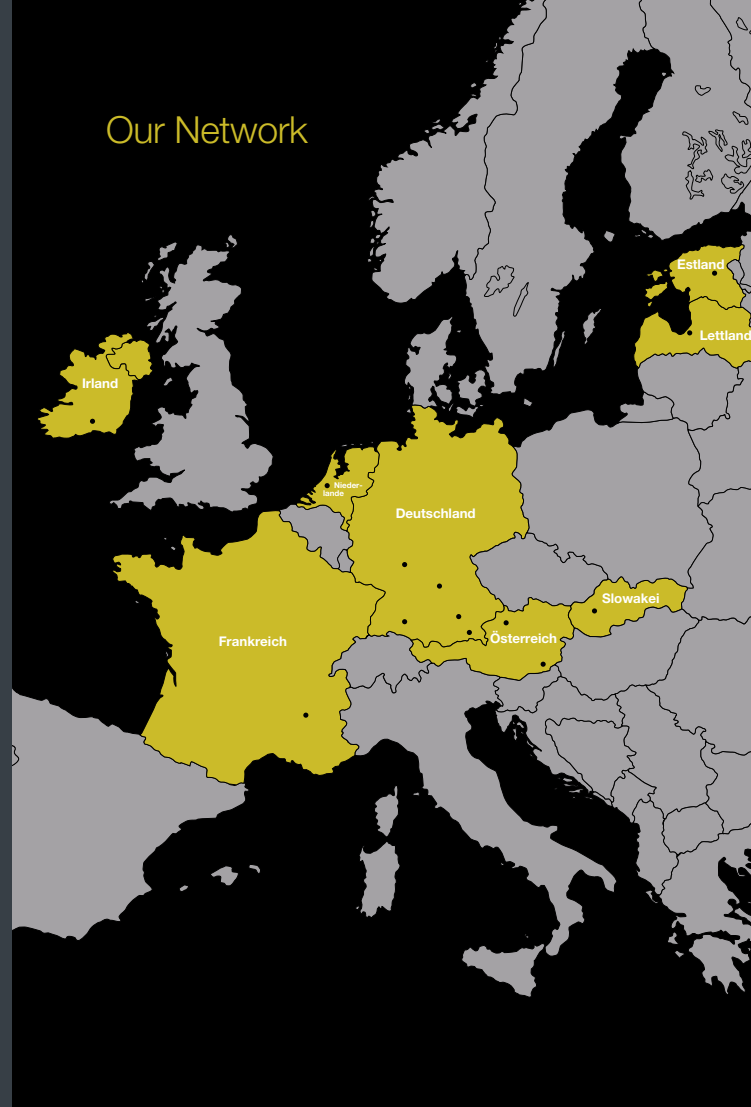


Josef Lorber

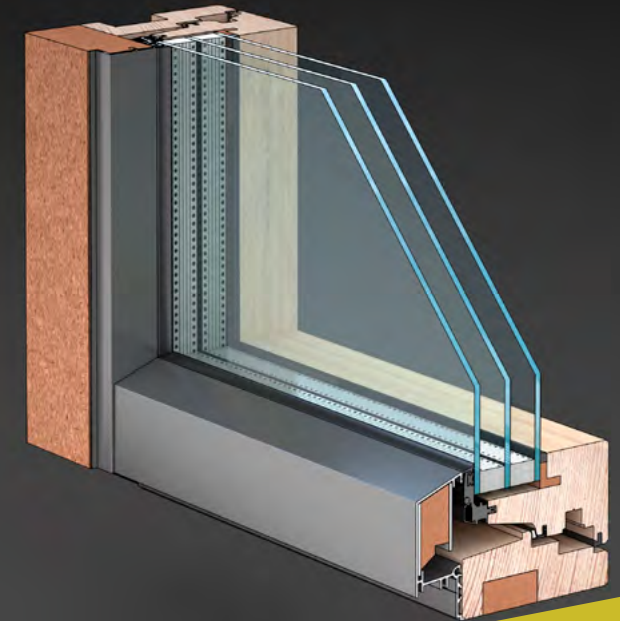


Mathilde Andre

## Our Network



## ProPassivhausfenster GmbH Innovation to a new level



Become a new licence partner now

## Your contact person



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smartwin



## Together for Innovation

The strength of our cooperation is in our mutual trust and active cooperation. Constantly changing meetings at one of the partner companies ask for the introduction of ideas, improvement suggestions and experiences. Problems are analyzed and discussed. Within this process new solutions are worked out.

Income from license fees are used exclusively for financing of further developments, testing costs, purchase of specific tools as well as the joint market presence.

Partners also have the opportunity to buy a common and low cost software for selling and producing Smartwin.

By sharing the testing, certification and development costs, licensed partners as small companies can satisfy all technical and regulatory requirements and be ready to bring their products to the market.

On becoming a new partner important criteria include willingness to cooperate and commitment to promoting the passive house standard.

Active participation in regional/local passive house networks, is seen as a requirement for our partners successful business.

Every year we participate in the international passive house meeting and present our latest developments.

Meanwhile our range of products has grown to many more products in class phA and even phA+.

## Benefits for licensed partners

- Exclusive production licenses for the Smartwin products
- Technology leader in your respective region
- Use of all certificates and approvals for the latest construction products regulation
- Entry into the production of the products after adequate pilot phase
- Use of common protection rights
- Scaled licence fees relative to the size of company
- Financial benefits through shared developments
- Participation in the highly reputable pro Passivhausfenster GmbH
- Use of the full range of professional marketing assets and promotional activities
- Permanent participation in training courses, training opportunities and annual meetings
- Insight into the organization of the partner companies
- Sharing of investment costs
- Sharing ability of the Smartsoft-software
- Use of logos, especially the European brand of SmartWin
- Joint homepage
- Use of the PSI value catalog and its calculations with FEM